# Maadhyam



**Council for Conflict Resolution** 

# **International ADR Summit 2018** THE MEDIATION MASTER CLASS 2<sup>nd</sup> February 2018 | 8.30 am to 5.00 pm Building Bridges Through Innovative Justice

e are all experienced mediators with our own incredible human stories from our mediation practice. Our work has given us the opportunity and advantage of observing the trials and tribulations of the human spirit and studying the human mind at close quarters. We have seen success and failure in our work and learnt equally from both. Mediation has also taught us a lot about ourselves. The most significant lesson from our mediation practice is valuing the importance of being a life long learner in this great journey called life. This Mediation Master Class focuses on doing just that: Learning from those who bring with them a treasure of their own experiences and lessons to share.

As mediators in India we have often felt the need to add value to our techniques and skills and equip ourselves with the best cutting edge global practices in a fast changing conflict resolution environment. But given the vast diversity of our country, we also strongly feel the need to customize our Indian approaches with the experience of mediators from other parts of the world to help create a truly indigenous yet global approach to our work. That is why this Master Class was planned with a truly accomplished international faculty. We are truly grateful to every one of them for giving us this experience.

#### **OUR MODERATORS**



Mr. Niranjan J. Bhatt is the pioneer of mediation in India who has been a Guru, motivator and mentor for most of us who practice mediation. Niranjanbhai, as we call him, has completed 61 years at the Bar, practicing in the courts in Ahmedabad. After completing his advance training in Mediation and Negotiation at Harvard Law School he has spent 17 of those years as a mediator and mediator trainer. He is the founder and Managing Trustee of AMLEAD (Institute of Arbitration, Mediation, Legal Education and Development). He has conducted mediation training, awareness, sensitization and promotional programmes all over the country for lawyers, judges and law students. He was a member of INDO-US study *inter alia* on mediation appointed by the Chief Justice of India in 1995 and a member of Supreme Court delegation to US Supreme Court lead by

the Chief Justice of India. He was appointed as a co-mediator for the Assam-Nagaland border dispute by the Supreme Court of India and other important disputes.



Mr. Gregg F. Relyea is one of the most experienced neutrals in the field of private dispute resolution. He has mediated and arbitrated on a full-time basis for 26 years. After completing mediation training at Harvard Law School in 1992, Mr. Relyea established a full-time private mediation practice in San Diego where he had been a general civil litigation partner at Higgs, Fletcher & Mack. He has mediated and arbitrated for Judicial Arbitration and Mediation Services (JAMS). For more than 20 years, he has provided formal mediation training to lawyers, judges and business people in and from the United States, Asia (Japan, Hong Kong, Malaysia, India (Delhi, Mumbai, Bangalore, Chennai)) and Europe. He also teaches mediation, arbitration, and alternative dispute resolution at the University of San Diego School of Law, and the University of California, San Diego (UCSD). He has authored numerous articles on alternative dispute Resolution (ADR)

and an ADR Manual *Negotiation, Mediation and Dispute Resolution: Core Skills and Practices.* Mr. Relyea has recently co-authored a children's picture book inspired by the Panchatantra, *Trouble at the Watering Hole*, about conflict resolution skills for children.

#### **OUR FACULTY**

#### SESSION I

# TRANSFORMING CONFLICT IN THE CHANGING WORLD Developing cutting edge and effective mediation techniques



Ms. Sujata (Suzie) Gupta is a lawyer by profession, civil and commercial mediator and Director at Abicare Ltd, London. She is a Qualified Dispute Resolver (QDR:Mediation), Academy of Experts, London and trained Resolution Consultant at the Mediation Academy, TCM, London. She delivers investigation, training "including train the trainers", coaching and consultancy services. She is a member of the International Bar Association, Mediation Committee. She brings with her a vast experience in handling family, inheritance, insurance, commercial, neighbourhood, accidents, clinical negligence, property, consumer mortgage, debt, insolvency and community based disputes. She has designed and delivered mediation training for commercial organizations, business houses internationally and combines the theory of ADR through highly interactive skill-based courses in

negotiation and mediation. As a faculty member of IIAM, she has coached and trained mediators and introduced mediation as a useful tool in ADR to the Chambers of Commerce in Delhi. In this Master Class she will also introduce the professional mediation charter that will add value to our work.

#### **SESSION II**

#### ADDRESSING CROSS BORDER CONFLICTS

Enhancing skills in commercial and family mediation.



Mr. Aloysius Goh, Deputy Chief Executive Officer of the Singapore International Mediation Centre is a Certified International Mediator. He has mediated for more than 15 years and specializes in international mediations involving complex infrastructure, corporate shareholding, insurance, finance, employment, and commodities trading disputes. A believer in the power of communication to foster positive change, Aloysius started his professional career in the Ministry of Foreign Affairs where he focused on developments in China. Thereafter, he served as general counsel to a top Singapore state university and was also engaged by a government-linked healthcare investment vehicle to pioneer a mediation unit for medical negligence disputes. Aloysius is passionate about education and youth excellence. He is a faculty member of the

Singapore International Dispute Resolution Academy and Singapore Mediation Centre. He also teaches mediation at the NUS Law School. In 2010, he founded the Peacemakers Conference to empower teenagers with the skills to resolve their disputes non-violently. The programme has since spread to more than 30 schools in Asia and been endorsed by the Asian Mediation Association and the International Mediation Institute. We look forward to Mr. Goh's value addition as we are beginning to handle a fast growing number of cross border disputes in the area of family and commercial mediation.

#### **SESSION III**

### CHALLENGES OF MULTI-CULTURAL MEDIATION

Nuances of adapting to party orientations.



**Prof Sukhsimranjit Singh** is Managing Director of the Straus Institute for Dispute Resolution and Assistant Professor of Law and Practice at Pepperdine Law (USA). With a passion for negotiation, mediation and cross-cultural decision-making, he has lectured and conducted dispute resolution trainings in more than thirty states in the US and in New Zealand, Australia, India, Canada, China, France, Denmark, Spain, Brazil and United States. Professor Singh is an Honorary Fellow of the International Academy of Mediators (IAM), a Council Member, Section of Dispute Resolution of the American Bar Association (ABA), Co-chair to the Associates Committee, ABA and has served as a Board Member of the Oregon Mediation Association. He was a Commissioner with the Human Rights and Relations Advisory Commission, City of Salem and has lead inter-

faith dialogues in Oregon since 2012. We look forward to learning from Prof Singh, the challenge that any mediator faces in handling parties who come from different cultures in both family as well as commercial disputes. In a fast changing world and its even faster changing conflict resolution environment, multi-cultural aspects of mediation become central.

#### SESSION IV

#### THE ART OF NEGOTIATION

Crafting skills beyond the zero sum game.



Mr. Raffael Probst is a commercial mediator from Berlin and Frankfurt, Germany. He worked as a spokesperson for the Federal Ministry for Food and Agriculture and was Managing Director of the Munich Centre for Dispute Resolution at the Ludwig-Maximilians University, Munich. He is a member of the executive board of the Intellectual Property Dispute Resolution Forum that has issued guidelines on resolving disputes concerning FRAND-licensing of standard essential patents with ADR-Mechanisms. Amongst his publications, is a book on negotiation preparation. He teaches negotiation and mediation at the University of Munich and the University of Hanover and was chair of the working group at the CDRC in Vienna. As mediators we know that mediation is assisted negotiation. We also know that though every negotiation is different, the basic elements

of principled negotiation do not change whether there is one issue or several; two parties or several; whether the other side is more experienced or less, a hard bargainer or a soft one. Yet, in our mediation practice we often have our "I wish I could have..." moments in assisting parties to negotiate! We look forward to Mr. Probst sharing his perspectives that will add great value to our work.

## THE MEDIATION MASTER CLASS

## **An Advanced Training Programme for Practising Mediators**

Multipurpose Hall, India International Centre, New Delhi 8:30 am to 5:00 pm

8:30 am to 9:30 am	Registration
9: 30 am to 9:45 am	Welcome Address and Introduction of the faculty  Mr. A. S. Chandhiok  President, Council For Conflict Resolution - Maadhyam
9.45 am to 10.15 am	Thematic Address  Hon'ble Mr. Justice J. S. Khehar  Former Chief Justice of India
10:15 am to 10:30 am	Tea
10.30 am to 10:45 am	Opening remarks from the Moderators  Mr. Niranjan J Bhatt and Mr. Gregg F. Relyea
Training Session I	
10.45 am to 12.00 pm	Transforming Conflict In The Changing World Developing cutting edge and effective mediation techniques Ms. Suzie Gupta
Training Session-II	
12:00 pm to 1:15 pm	Addressing Cross Border Conflicts Enhancing skills in commercial and family mediation Mr. Aloysius Goh Choong Sien
1:15 pm to 2:00 pm	Lunch
Training Session-III	
2:00 pm to 3:15 pm	Challenges of Multi-Cultural Mediation Nuances of adapting to party orientations Prof. Sukhsimranjit Singh
Training Session IV	<b>3</b>
3:15 pm to 4:30 pm	The Art of Negotiating Crafting skills beyond the zero sum game Mr. Raffael Probst
<b>Special Session</b> 4:30 pm to 4.50 pm	An introduction to conflict resolution for the next generation Catching them young  Gregg F. Relyea
4:50 pm to 5.00 pm	Closing Remarks  Ms. Sadhana Ramachandran  Summit Chair
5.00 pm	Group Photograph

All guests and participants are requested to proceed for the Inaugural Session of the International ADR Summit at Stein Auditorium, India Habitat Centre, New Delhi scheduled from 5:30 pm onwards.